

Monthly Goals Recap

*Almost every successful person begins with two beliefs:
the future can be better than the present, and I have the power to make it so!*

Let's talk about _____

Last month was a _____

My wins were: _____

My struggles were: _____

Here is a recap:

AUTO: My goal was ___ RNA, I ended the month with ___. I averaged ___ auto quotes per day and ___ referral names. Looking back, if I could change one thing it would be _____.

FIRE: My goal was ___ fire apps, I ended the month with ___ total fire.
I wrote ___ HO ___ Renters ___ PLUPs ___ PAPs ___ Business ___ Other.
Next month I am going to concentrate on _____.

LIFE: My goal was ___ LIFE Apps and \$_____ monthly Life PAC.
I ended the month with ___ apps and \$_____ PAC. I had ___ life appointments and did ___ LNAs. I have ___ people on my life hotlist! How many times did I call on life? ___

HEALTH: My goal was ___ Health Apps. I ended with ___.

BUSINESS: I visited or called on ___ businesses. I wrote ___ Business Autos and ___ business policies. I need training on _____.